

## Request Management

### Unified Request Flow for Seamless Procurement

Eliminate procurement bottlenecks with a centralized request system built for aviation operations. Capture parts, services, and miscellaneous needs in one place, prioritize critical AOG demand, and connect sales-driven requirements directly to purchasing.



#### Request

#### Prioritize

#### Source

#### Approve

#### Fulfill

Submit parts, services, and miscellaneous needs through a single, structured entry point designed to standardize request intake.

Flag requests as AOG or Normal to clearly signal urgency and guide purchasing focus.

Determine the most effective fulfillment path by reserving existing stock, rerouting inbound receipts, or generating new purchase orders.

Apply approval controls before financial commitments are made to ensure governance and accountability.

Advance approved requests seamlessly into purchasing and downstream workflows.

### Core Capabilities

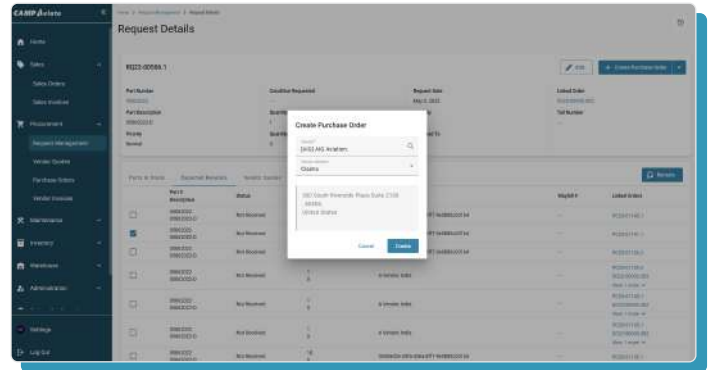
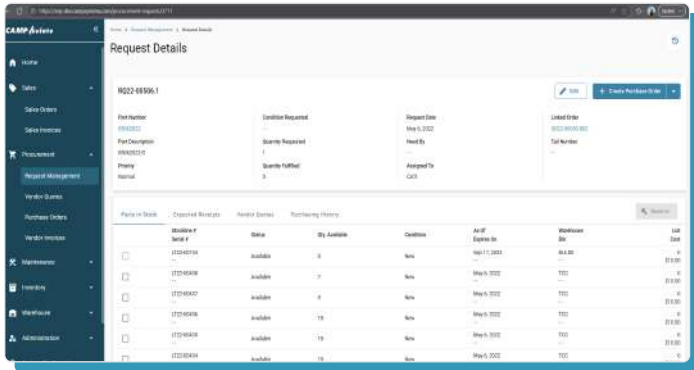
#### 1. Request Clarity & Context

- **Multi-Category Intake:** Support parts, services, and non-inventory needs through purpose-built request paths.
- **Sales-Driven Demand Alignment:** Create procurement requests directly from sales activity to ensure inbound inventory is aligned to customer commitments.
- **Priority Signaling:** Highlight urgent AOG requests alongside standard demand to keep time-critical requirements visible.

#### 2. Fulfillment & Governance

- **Flexible Fulfillment Paths:** Route each request to the next best action, allocate stock, redirect inbound supply, or initiating purchasing, as needed.
- **Request Oversight at Scale:** Stay focused across high request volumes with organized views that keep buyers aligned to priorities and assignments.

# Request Management



- **Controlled Approvals and Traceability:** Enforce approval checkpoints and role separation with a time-stamped record of who requested, reviewed, and authorized each action.

## Measurable Business Outcomes

- ➔ **Faster Procurement Flow:** Reduce delays by moving requests efficiently from intake through fulfillment.
- ➔ **Improved Responsiveness:** Ensure critical AOG and high-priority needs are addressed without delay.
- ➔ **Operational Alignment:** Strengthen coordination between sales, inventory, and purchasing teams with shared visibility.
- ➔ **SOX-Ready Compliance Confidence:** Maintain traceable, authorized procurement activity across the organization.

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